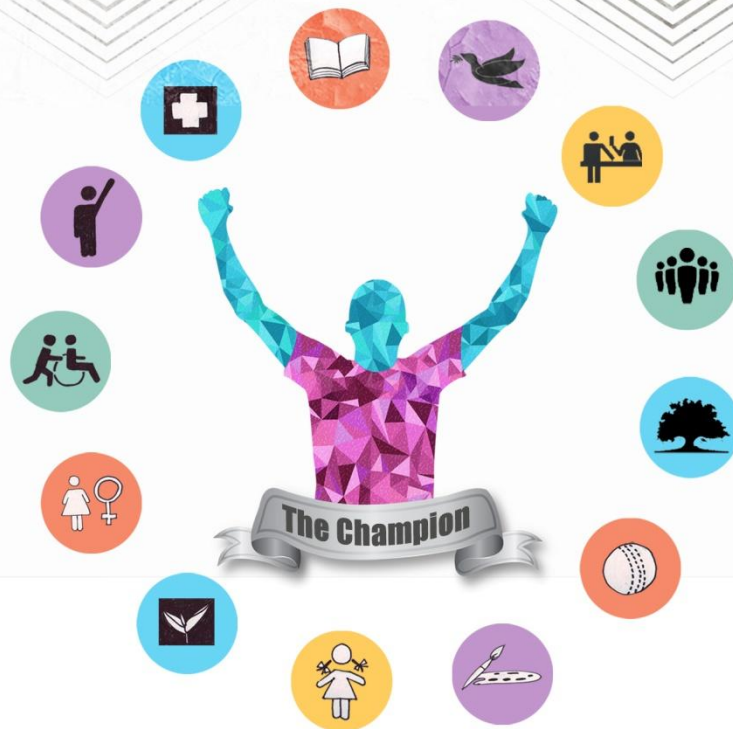


# Care Champion Silver Registration



**The Champion**



Philanthropy Partner  
**IndiaCares™**  
Foundation

## Care Champion Silver

A **Care Champion Silver** is an individual who undertakes to raise a minimum of Rs 1 lakh in donations for a chosen Civil Society Organisation\*(CSO/ NGO). In order to register:

- A Champion Silver makes an upfront non-refundable contribution of Rs 3,000/-\*\* in the name of 'India Cares Foundation.' This will be included in the total minimum amount to be raised.
- India Cares will require all your collections and completed fundraising forms, adding up to the committed amount of Rs 1 lakh by 20<sup>th</sup> April 2017.

**What a Care Champion - Silver can look forward to:**

PRE RACE DAY	ON RACE DAY	POST RACE DAY
<ul style="list-style-type: none"> <li>✓ Regular contact with India Cares.</li> <li>✓ Name of the Care Champion Silver on the website of India Cares.</li> <li>✓ Individual fund raising page on India Cares' website facilitated by the Philanthropy Partner.</li> <li>✓ No additional amount to be paid as event registration fees for race day participation.</li> <li>✓ Mention on Wall of Change at the Get Active Expo.</li> </ul>	<ul style="list-style-type: none"> <li>✓ Special designed running number bib</li> <li>✓ Official Event kitting (Event-shirt &amp; cap)</li> <li>✓ Invite to VIP Marquee on Race Day, which is an opportunity to meet the Event Ambassadors and other celebrities.</li> <li>✓ Priority line-up if participating in the <i>Majja Run, Senior Citizens' Run</i> or in the <i>Champions with Disability</i> category.</li> <li>✓ Care Champion Silver raising funds of above Rs 2.50 Lakh on or before 20<sup>th</sup> April 2017 shall be elevated as a Care Champion Gold and will be entitled to relevant race day and post race day benefits.</li> </ul>	<ul style="list-style-type: none"> <li>✓ Free Race Day Photograph (<i>subject to image being captured by <a href="http://www.marathon-Photos.com">www.marathon-Photos.com</a> on race day</i>).</li> <li>✓ Processing, reconciliation and acknowledging all pledge cheques received, issuing receipts, and 80G certificates wherever applicable.</li> <li>✓ Care Champion Silver will be mentioned in the post event docket.</li> </ul>

**\*Select a CSO from the list of participating charities on <http://icfn.in/tcsworld10k/>**

\*\*India Cares retains Rs 3,000/- of the total funds raised by a Care Champion Silver as donation for the support provided to the Care Champion and CSO.



General Tips	Frequently Asked Questions
<ul style="list-style-type: none"> <li>• Start collecting funds early.</li> <li>• Always keep your fundraising sheet with you. Place the link of your online appeal on India Cares website to your FaceBook/ Twitter/ Blog.</li> <li>• Initially your closest contacts are the ones most likely to donate, and give references.</li> <li>• Set yourself a target and make it known – as you make progress towards your fundraising goal people become more and more likely to donate to you</li> <li>• Draft template letters that you can send out to all your contacts (you can use the samples provided here).</li> <li>• Be knowledgeable about the cause you’re supporting.</li> <li>• Donors respond positively if they know how their donation will help.</li> <li>• When you're writing/ talking to your contacts, just be yourself, don't try and convince people, you are 100% sure of what you are doing, it will show.</li> <li>• And, don't be a afraid to send follow up emails or do calls! Generally people understand &amp; close friends and family won't mind hearing from you a few times.</li> <li>• Send out a <b>Thank You</b> email to your donors for helping you reach your goal.</li> <li>• Donation cheques should be made out in the name of your chosen CSO. Donors will receive 80G tax exemption as applicable from the CSO.</li> <li>• Cash donation collected should be submitted along with the Name, address and contact details of all Donors to ensure proper tax receipt (A copy of the same has to be given to India Cares )</li> </ul>	<ol style="list-style-type: none"> <li><b>1. Who Should You Ask?</b> Everyone! Create a list of potential donors (i.e. family, friends, co-workers, neighbors, classmates, clients etc.) Ask for referrals.</li> <li><b>2. What Should You Tell the Donors?</b> Tell them about your cause, impact the contribution will have and tax exemptions are part of it</li> <li><b>3. How Much Do You Ask For?</b> Whatever is possible! Give a specific range e.g. Rs 500,1000,1500 etc.</li> <li><b>4. When do I need to submit the funds I have raised?</b> All funds adding up to the committed amount must be submitted by 20<sup>th</sup> April 2017. In case you submit to the CSO, keep photocopies for India Cares, you can continue raising funds till 5 June 2017.</li> <li><b>5. What do I do for donors who keep delaying the donations?</b> <ul style="list-style-type: none"> <li>○ Reach back out to non-responders when you're approaching one of your internal goals. Set a few internal goals, you can plan on sending a couple follow up emails. Remember people can easily miss or skip over your initial outreach!</li> <li>○ Include progress updates in your follow up messages and consider including any inspiring stories or personal anecdotes you have about the cause.</li> <li>○ Remember to continue using social media! - it's more acceptable to frequently post updates</li> </ul> </li> <li><b>6. How do I make my mailer more effective?</b> Include in your mail asking for donation in the first paragraph, which focuses on the donor’s benefit of donating. Give a brief about the CSO you are supporting (10-12 lines). Talk about the project you are fundraising for, give some stats for reference. Use a photo, to create more impact.</li> </ol>

**Remember** you are NOT asking for money for yourself —it’s for the cause you have chosen! Every rupee you collect makes a difference! Be creative and remember to have fun!

Sample Ask Letter	Sample Thank-you Letter
<p>Dear Friend,</p> <p>From an early age, throughout life till now, every now and then we wonder how we can change the world!</p> <p>Funny isn't it, we get sad, angry,, hopeful... helpless, when we see something that's not right in our society or a less fortunate who just needs a chance.....</p> <p>Well, I have decided to do something, take some action and try to support. On 21<sup>st</sup> May 2017, I will join with thousands of Indians to run in the TCS World 10k Bengaluru!</p> <p>As part of my participation, I have decided to raise (Rs xxx) to be donated directly to (insert name of NGO/ CSO) to support (2-3 lines on utilisation of donations) Your donation of any amount would be a great help toward my reaching this goal.</p> <p>You can send me a check made payable to (name of organisation) or donate online at (insert your online page link). All donations are tax deductible, and your generosity will play a role in the efforts to support the cause.</p> <p>Thank you so much for your support. I will think of you proudly as I bravely pound the pavement.</p> <p>Warm Regards,</p> <p>[insert your name]</p> <p><i>P.S. Your belief in your cause, commitment to following is all you need to reach your target.</i></p>	<p>Dear Friend,</p> <p>Thank you again for supporting my run for a cause!</p> <p>With your support I was able to raise Rs. _____. Your caring support for (name of CSO/NGO) will make a great difference to lives.</p> <p>Your gift is already being used for (utilisation of funds statement) There's no doubt that the need is huge; however, the support of donors like you is helping to make it possible for the less fortunate lead happier and fruitful lives.</p> <p>As I was running in the race, it felt great to be surrounded by so many other caring Indians, but even better was the feeling that I was supported in my efforts by so many friends!</p> <p>Thank you again for your support!</p> <p>Warm Regards,</p> <p>[insert your name]</p> <p><i>P.S. For more information about the cause you have helped to support, please visit [insert CSO website]</i></p>

### **Important dates for Care Champion Silver**

1 Feb 2017	⇒	Start of Care Champion Silver registration
20 March 2017	⇒	End of Care Champion Silver registration
20 April 2017	⇒	Last date to submit reach the minimum fundraising threshold of Rs.1 lakh
17-20 May 2017	⇒	Get Active Expo – bib distribution for confirmed participants residing in Bengaluru
20 May 2017	⇒	Pasta Party Bib distribution for confirmed outstation and overseas participants
21 May 2017	⇒	Race Day



# Care Champion Silver Registration Form

## Champion's Details

Name:	
Email Id:	
Mobile Number:	
Your chosen CSO* :	
Date of Birth :	Race Category (if running):
T-Shirt Size - tick one:	34 <input type="checkbox"/> 36 <input type="checkbox"/> 38 <input type="checkbox"/> 40 <input type="checkbox"/> 42 <input type="checkbox"/> 44 <input type="checkbox"/>
Address:	

\*Choose a CSO from the list of participating charities on <http://icfn.in/tcsworld10k/>

**Care champion Silver's Profile** (5-6 lines for each aspect or at least one, can be sent is a separate sheet, but has to be sent with this form)

Professional :
Personal :

**Payment Details:** Signup donation Rs 3,000/- by cheque favoring "India Cares Foundation" which is included in your committed amount of Rs 1 lakh.

Amount:	
Cheque No:	
Drawn On: (Bank / Branch)	

Please send a high resolution quality soft copy of your photograph to [tcsworld10k@icfn.in](mailto:tcsworld10k@icfn.in) and provide a brief profile about yourself and your appeal message in the box below. We will use both for promotional purposes during the event. (Not more than 225 words and attach a separate sheet if required)

**Terms and Conditions:**

- India Cares will facilitate your registration as a **Care Champion Silver** by submitting your Run Registration Form for TCS World 10k Bengaluru 2017 to the race authorities.
- Your run registration charges will be paid by India Cares.
- You will receive an 80G tax exemption receipt from India Cares for your sign up donation of Rs 3,000/-
- You are committing to raising a minimum of Rs 1 lakh for the CSO indicated.
- Donation cheques / drafts collected by you should be made out in the name of the CSO you support, and your donors will receive tax exemption u/s 80G from that CSO.
- For donations raised online through your appeal page on <http://icfn.in/tcsworld10k/>
  - India Cares deducts 5% of the donation amount towards provision of the online platform. The remaining amount is forwarded to your chosen CSO post-event.
  - Donors get the appropriate 80G e-receipt from India Cares, within an hour of donating.
- **Please submit evidence of your funds raised by 20<sup>th</sup> April 2017 to India Cares.**
- All terms and conditions that apply to participation in the TCS World 10k Bengaluru 2017, as indicated in the application form for the event, shall apply.

**I have read through the terms and conditions and agree to abide by the same.**

Champion's Name: \_\_\_\_\_ Signature: \_\_\_\_\_



---

*\*This Form, filled soft copy should be sent to our event email id: [tcsworld10k@icfn.in](mailto:tcsworld10k@icfn.in)*

# Care Champion Silver Funds Submission Form

## Champion's Details:

Name : \_\_\_\_\_

Email Id: \_\_\_\_\_

Contact No: \_\_\_\_\_

Recipient CSO Name: \_\_\_\_\_

## Collection Details:

Total Amount Raised: \_\_\_\_\_

By Cheque\*: \_\_\_\_\_

By Cash\*\*: \_\_\_\_\_

Online: \_\_\_\_\_

*\*All cheque photocopies must be submitted with this form.*

*\*\* All collected cash should be submitted to the recipient CSO. But please give the proper details of your donors who donated cash to the CSO to get the appropriate 80G receipts. Maintain an excel of these details and submit to India Cares.*



### India Cares Foundation

No.52/8, 1st Floor, 5th Main, 12th Cross, Wilson Garden, Near LR Cambridge School Bengaluru – 560 030.

Email: [tcsworld10k@icfn.in](mailto:tcsworld10k@icfn.in) Call: 080 22222571

